Dental Support Service

Consistently achieves excellent results in all of its courses

We are now recruiting for the following courses:
- NEBDN National Diploma for Dental Nurses
  Starting May 2013
- NEBDN Certificate in Dental Radiography
  Starting February 2013
- NEBDN Certificate in Oral Health
  Starting March 2013
- City and Guilds Diploma in Dental Nursing
  Starting June 2013

If you are interested in becoming one of our success stories:

Contact us for more details

Tel: 0208 555 9000
Email: info@dentalsupportservices.co.uk

PFM Dental
Financial Advice

Independent Financial Advice for Dentists
- Buying a Practice
- Income Protection
- Retirement Planning & Investments
- Mortgages

Telephone: 01904-670820
Email: jon.drysdale@pfmdental.co.uk
Web: www.pfmdental.co.uk

Authorised and Regulated by The Financial Services Authority. PFM Dental is a trading name of Practice Financial Management Ltd

MORRIS & CO
CHARTERED ACCOUNTANTS
SPECIALIST DENTAL ACCOUNTANTS

- Assistance with Buying & Setting Up Practices
- Tax Saving Advice for Associates and Principals
- Incorporation Advice
- NHS Contract Advice
- Particular Help for New Associates
- Help for Dentists from Overseas
- National Coverage
- We act for more than 650 Dentists

Please contact:
Nick Ledingham BSc, FCA
Tel: 0151 348 8400
Email: mail@moco.co.uk
Website: www.moco.co.uk/dentists

www.proendo.co.uk

2 DAY INTENSIVE HANDS-ON APICOECTOMY TRAINING UNDER MICROSCOPE

SUBJECTS COVERED
- Treatment planning and considerations
- Incision techniques and micro-suturing
- Osteotomy window
- Ultrasonic retrograde preparation and filling
- Bone augmentation

AIMS: To advance the standard of surgical endodontics

OBJECTIVES: To obtain a full and current knowledge and skill to perform microsurgical endodontics with confidence. The hands-on training will provide not only the necessary skill but ensure there is coherence in its implementation.

OUTCOME: The participant will obtain information for treatment planning and the necessary skill to perform complex endodontic surgery.

£649.00 per day

DENTAL IMPLANT MENTORING

- Learning through self-empowerment
- Sharing 20 years of clinical experience
- Free treatment planning
- Log-book creation
- Case selection, photography
- Marketing
- Free staff training
- Enjoy & learn with a team with over 50 years joint experience

Call 020 3292 0580 or 07950 464 276

www.sonidentalimplants.co.uk

Dr Mukesh Soni
MSC, BDS (MANC)
Dr Neel Kothari  
BDS Principal and General Dental Practitioner

Dr Stephen Hudson  
BDS, MF GDP, MSc  
General Dental Practitioner

Mr Amit Patel  
BDS MSc  
M ClinicDent MFDS  
RCGDP MRD RCS Eng  
Specialist in Periodontics & Implant Dentist  
Associate Specialist  
Birmingham Dental Hospital

Professor Nick Grey  
BDS, MDSc, PhD, DrDRCSEd, MRDRCSEd,  
FDSRCSI FHEA  
Professor of Dental Education, National Teaching  
Fellow, Faculty Associate Dean for Teaching and  
Learning School of Dentistry, Manchester

Professor Andrew Eder  
BDS, MSc, MF GDP, MRD, FDS, FHEA  
Director of Education and CPD, UCL Eastman  
Dental Institute

Mr Raj RajaYan OBE  
MA ClinEd, MSc, FDSRCSI, FFGDP(UK), MRD,  
MGDS, DRD

Dr Trevor Bigg  
BDS, MGDS RCS (Eng), FDS RCS (Ed), FFGDP  
(UK)  
Practitioner in Private and Referral Practice

Baldeesh Chana  
RDH, RDT, FETC, Dip DHE  
President, BADT and Deputy Principal Hygiene  
and Therapy Tutor, Barts and The London School  
of Medicine and Dentistry

Dr Stuart Jacobs  
BDS MSD (U Ind)  
Full-time Private Practitioner

Shaun Howe  
RDH  
Dental Hygienist

Dr Richard Kahan  
DS MSc (Lond) LDS RCS (ENG)  
Endodontic Specialist

Mrs Helen Falcon  
Postgraduate Dental Dean, Dental School, Oxford  
& Wessex Deaneries

Professor Liz Kay  
Foundation Dean and Professor of Dental Public  
Health  
Plymouth University Peninsula Schools of Medi-  
cine and Dentistry Dean of the Peninsula Dental  
School, Plymouth

Pam Swain  
MBA LLGI FIAM MCMI BADN®  
Chief Executive, British Association of Dental  
Nurses

Dr Raj Rattan  
Associate Dean, London Deanery

Dr Paroo Mistry  
BDS MFDS MSc MOrth FDS (Orth)  
Specialist Orthodontist

Dr Peter Galgut  
PhD (LMU), MPhil (Lond), MSc (Lond), BDS  
(Rand), MRD RCS (Eng), LDS RCS (Eng), MF GDP  
(UK), DDF Hon, ILTM  
Periodontal Consultant

Mr Amit Rai  
BDS (Ihons) MF GDP (UK)  
MJDF RCS Eng FHEA  
General Dental Practitioner  
DFT1 (VT) Programme Director, London Dean-  
ey

Sneha Gokhale- Gaikwad  
BDS, MDS (INDIA)  
Specialist in Periodontics and Implant Dentistry  
Diploma in laser dentistry (Vienna, Austria)

Published by Dental Tribune UK Ltd  
© 2013, Dental Tribune UK Ltd.  
All rights reserved.

Dental Tribune UK Ltd makes every  
effort to report clinical information and  
product claims accurately, but cannot assume responsibility for  
the validity of product claims, or for  
typographical errors. The publishers also  
do not assume responsibility for product  
names or claims, or statements made  
by the manufacturers. The opinions and  
authors are their own and may not reflect  
those of Dental Tribune International.

Dental Tribune UK Ltd  
4th Floor, Treasure House, 18-21 Ration Garden, London, EC2N 8BA

Follow us on Twitter
Posterior composite filling non-stick Teflon instrument set with autoclavable
- Oval shaped superior surface engineered instruments for perfect placement of composite materials and without disturbing the restoration.
- Instrument designed to provide improved contact filling for medium/large
- Forming Composite Instrument - Oval shaped instrument designed to provide improved contact filling for medium/large class II restorations.

For more information, contact The Dental Directory on 0800 851 186, or visit www.dentaldirectory.co.uk.

The Dental Directory - They have everything that you need and at a very cost effective price.

The Dental Directory stocks over 27,000 different products ranging from sundries to surgery equipment. Whatever you are after, The Dental Directory is on hand to help.

With a team of knowledgeable and committed staff available to answer any questions that you may have, The Dental Directory guarantees the highest customer satisfaction on every order.

Wayne Walks, Dental Nurse at Pembroke Dental and Implant Centre in West Sussex says:

“One of the many reasons we have stayed with The Dental Directory for so long is our rep Louise, she is really good. She comes out to see us all the time to deal with any queries or returns. She is always on hand if we need any information and she has always price matched, which is great. The Dental Directory's sales team are fantastic, having a great knowledge of products and stock, so if anything is not available, they have everything that we need and at a very cost effective price.”

For more information, call The Dental Directory on 0800 851 186, or visit www.dentaldirectory.co.uk.

Scrub up and save money for the new year with the Graham Gardner deal.

Those looking for a fresh and contemporary style in time for Spring should head to the Grahame Gardner website where they are currently able to take advantage of a very special offer - 25% off the total order value with a minimum spend of £100 across many scrubs ranges. These include the unique i2 Collection, the original Scrubs Line and the Colorful Line under the Scrumbr brand. Grahame Gardner aim to offer scrubs for everyone within their price range. One of their most popular ranges, Urbane Scrubs, represents a different approach to scrubwear, offering unrivalled comfort and intricately designed garments. With a contemporary colour palette and design detail such as contrast trims and flattering side darts, Urbane is a scrubs range offering all the latest style and comfort at an affordable price. It couldn't be easier to get your hands on these great styles, just visit www.grahamegardner.co.uk and click on scrub and patientwear. No code needed, take a look at the vast array of discounted styles and take your pick.

This offer is running until the end of March 2013.

For further information on Graham Gardner, their products and services take a look at the website or call 011 855 5326.

Keeping up with the industry

Dr Richard Kahun at the CIC 2013

17th & 18th May at The Millennium Gloucester Hotel, Kensington

Sponsored by the CIC.

SINUS treatment assists with the removal of pus and bacteria in the root canal space, and has been shown to be more efficient and hygienic as opposed to traditional methods. Many patients notice a reduction in pain and discomfort within 24 hours of the procedure.

Dr Richard Kahun from Ealing Dental Care explains how the treatment can help patients.

“SINUS treatment is a procedure that helps withdraw pus and bacteria from the root canal space. This can help to reduce pain and discomfort, and allows the dentist to treat the infection more effectively. The procedure involves the use of a specialized instrument called a handpiece holder and the swing arm. This ensures that time is not wasted on cumbersome procedures, and the patient is kept comfortable throughout the treatment. A simple left or right最先 movement allows for use in both the patient chair and the equipment. Additionally, the treatment is done quickly, allowing for a unique fast control which prevents any unnecessary damage to the tooth. The soft-tissue of the Esthetica E30 means that patient comfort is in question. Additionally, the equipment is used as a combination of a unique fast control which means that the clinician will also be able to maintain a comfortable and healthy posture throughout any procedure. Kvesting the E3esta E30 and clean it easy as many of the components are removable, such as the spout basin, handpiece holders and the swing arm. This ensures that time is not wasted on cumbersome equipment.”

Available from The Dental Directory, the Esthetica E30 offers its users a stylish and flexible approach to clinical treatment at an affordable cost.

For more information, contact The Dental Directory on 0800 851 186, or visit www.dentaldirectory.co.uk.

Finally Sident will undertake a complete Project Management Service, including installation and post installation service to enable, to meet these demands to become reality. For further information, call Sident Dental Systems on 01922 841205 or email info@sidentdental.co.uk

Sirona’s Implant Treatment Centres (ITC)


The move to the new treatment centres is supported by a wealth of scientific evidence to support its use. In a study conducted by Sharma at patients who received the therapy at the London treatment centre, it was found that patients received improvements in oral hygiene and knowledge and skills, as well as reduced anxiety and stress. Patients were also able to learn and practice the techniques themselves.

Richard will be joining a fantastic programme of speakers which include Nasser Borzoo, Adam Harradence, Ian Buckle, Dr Jan Barbieri, Dr Robert D turning and the Waterpik® Water Flosser. The Waterpik® Water Flosser is the ideal oral hygiene device for patients seeking to improve their oral health during orthodontic treatment, and is supported by a wealth of scientific evidence to support its use. In a study conducted by Sharma at patients who received the therapy at the London treatment centre, it was found that patients received improvements in oral hygiene and knowledge and skills, as well as reduced anxiety and stress. Patients were also able to learn and practice the techniques themselves.

For further information on Waterpik® Water Flossers please speak to your wholesaler or visit www.waterpik.co.uk.

The Waterpik® Water Flosser is the ideal oral hygiene device for patients seeking to improve their oral health during orthodontic treatment, and is supported by a wealth of scientific evidence to support its use. In a study conducted by Sharma at patients who received the therapy at the London treatment centre, it was found that patients received improvements in oral hygiene and knowledge and skills, as well as reduced anxiety and stress. Patients were also able to learn and practice the techniques themselves.

For more information on Waterpik® Water Flossers please speak to your wholesaler or visit www.waterpik.co.uk. Waterpik® products are widely available in Boots stores.
3shape releases its new Dental System 2013

3Shape, a user-acclaimed worldwide leader in 3D scanners and CAD/CAM software solutions, announces the next generation Dental System 2013 to the market.

The system is designed to help labs collaborate in an industry driven by technology changes, escalating globalization, and increasing regulatory demands. By harmonizing workflows, this system is designed to help labs collaborate in a more efficient manner. The new Dental System 2013 is designed to help labs run more efficiently and effectively.

You’ll Never Go Back, Or Your Money Back!

BDS Birmingham Dental Seminars was so impressed at this year’s Dental Show that it awarded them a need for high quality dental education in Birmingham and the Midlands.

For our unique whole team approach, Birmingham Dental Seminars will host a wide variety of Dental and Educational training days delivered by our faculty of highly qualified, passionate and experienced professionals.

We are keen to offer the most up to date educational content in a relaxed environment. Birmingham Dental Seminars work closely with a select group of dental manufacturers, distributors and innovators in order to enhance our delegates learning experience.

Competitive pricing offers accessibility to all.

www.birminghamodontalseminars.co.uk

PFM Dental continues their popular verifiable CPD courses in 2013 with workshops and seminars.

• Preparing for retirement – Leicester 3rd and Edinburgh 29th September

• Buying a Practice – Waltham 7th May (morning)

• Preparing for retirement – an insight into goodwill valuations from leading practice valuers.

PFM Dental is a specialist dental solicitor who will cover legal issues including NHS contract transfers, sale agreements and employment law.

Dentists and dental practices will present on tax relief and independent financial advisors will advise on the NHS Pension and wealth management.

Buying a Practice – financing a practice purchase and presenting your case to the banks.

Lloyds TSB Healthcare will cover commercial loans and PFM Dental’s practice values will offer guidance on goodwill values. A specialist dental solicitor will cover purchase agreements and common pitfalls.

To book your place on one of PFM Dental’s verifiable CPD courses please email mandy.armony@pfmdental.co.uk or call Mandy on 0845 2414480

A breath of fresh air

Philips has re-introduced the BreathRx System™ 2013 to the market.

Philips have released the BreathRx System™ 2013, a mouthwash solution that eliminates the most common causes of bad breath, including mouth rinse, dental hygiene practices and the use of tobacco.

By harnessing Zynol, a unique special blend of zinc and a number of anti-bacterial and anti-oxidant essential oils including thymol and eucalyptus, the BreathRx System is clinically proven to maintain fresher breath in an industry driven by technology changes, escalating globalization and increasing regulatory demands.

The financial advantages of CEREC will also be explained so you will understand its causes in three effective steps – Brush, Scrape and Rinse.

VSCs, BreathRX eliminates oral malodour by going straight to its source. The solution cleans and disinfects by addressing micro-organisms in dentinal tubules and minimises post-op pulpitis and sensitivity.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

The solution cleans and disinfects by addressing micro-organisms in dentinal tubules and minimises post-op pulpitis and sensitivity.

A recent study shows that the use of the Philips Sonicare toothbrush helped reduce the patient’s interdental bleeding and that this was further improved with the use of the AirFloss. As well as enjoying the experience, Darren is delighted with his oral health improvements and what this means for his long term oral and general health.

Darren’s interdental bleeding and that this was further improved with the use of the AirFloss. As well as enjoying the experience, Darren is delighted with his oral health improvements and what this means for his long term oral and general health.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

The solution cleans and disinfects by addressing micro-organisms in dentinal tubules and minimises post-op pulpitis and sensitivity.

No overpowering odour. These microfibre wipes measure 15cm x 15cm, are alcohol-free and offer the highest protection against bacteria. They are also effective against MsRA and influenza A (H1N1) viruses (pathogens of swine). They can be used on the full range of PracticeSafe disinfectants correctly diluted and used in medical professionals and patients with a recommended oral care package.

Rinse, Scrape and Brush

Eucalyptus, the BreathRX system is clinically proven to maintain fresher breath in an industry driven by technology changes, escalating globalization and increasing regulatory demands.

By harnessing Zytex, a unique special blend of zinc and a number of anti-bacterial and anti-oxidant essential oils including thymol and eucalyptus, the BreathRX system is clinically proven to maintain fresher breath in an industry driven by technology changes, escalating globalization and increasing regulatory demands.

The financial advantages of CEREC will also be explained so you will understand its causes in three effective steps – Brush, Scrape and Rinse.

VSCs, BreathRX eliminates oral malodour by going straight to its source. The solution cleans and disinfects by addressing micro-organisms in dentinal tubules and minimises post-op pulpitis and sensitivity.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

The solution cleans and disinfects by addressing micro-organisms in dentinal tubules and minimises post-op pulpitis and sensitivity.

Darren’s interdental bleeding and that this was further improved with the use of the AirFloss. As well as enjoying the experience, Darren is delighted with his oral health improvements and what this means for his long term oral and general health.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

The solution cleans and disinfects by addressing micro-organisms in dentinal tubules and minimises post-op pulpitis and sensitivity.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

The solution cleans and disinfects by addressing micro-organisms in dentinal tubules and minimises post-op pulpitis and sensitivity.

Darren’s interdental bleeding and that this was further improved with the use of the AirFloss. As well as enjoying the experience, Darren is delighted with his oral health improvements and what this means for his long term oral and general health.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

Darren’s interdental bleeding and that this was further improved with the use of the AirFloss. As well as enjoying the experience, Darren is delighted with his oral health improvements and what this means for his long term oral and general health.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

Darren’s interdental bleeding and that this was further improved with the use of the AirFloss. As well as enjoying the experience, Darren is delighted with his oral health improvements and what this means for his long term oral and general health.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.

Darren’s interdental bleeding and that this was further improved with the use of the AirFloss. As well as enjoying the experience, Darren is delighted with his oral health improvements and what this means for his long term oral and general health.

One possible confounding issue is that the continued use of the Sonicare toothbrush during the Sonicare AirFloss trial and its possible further effect on BOP reduction could not be measured. Nevertheless, this case study demonstrates the positive benefits of such a regime in a patient with a previously consistent hygiene regimen does bring some awareness of the risks he ran of more serious gingival problems allied to his type 2 diabetes.
Directa luxator extraction instruments

Implantology Starts at the Time of Extraction

I

f there is sufficient bone available, the placement of implants is a relatively simple and straightforward surgical procedure of modern dentistry. However, if there is massive loss of bone due to periapical or periodontal pathosis, implants can only be placed with bone augmentation. The augmentation can be done prior to implantation or simultaneously.

In some cases it is the extraction procedure itself that causes the loss of mostly the buccal wall of the alveolar socket. This also makes it very difficult to place the implant. Careful removal of the tooth from the alveolar socket how-

er will leave the bony walls intact (Fig.1). Even without augmentation materials (eg beta tricalcium phosphate) there will be good wound healing resulting in good bone height and width about at the level of the alveolar ridge. Directa Luxators are ideal instruments for such a careful tooth removal.

The action of the Luxator is based on the possibility of bone expansion. The Luxator is introduced in a rotating fashion parallel to the long axis down the periodontal ligament (Fig.2, 3). The shape of its blade allows the instrument to be advanced to the apical third of the root (Fig.4). This is not a forceful movement and will lead to an enlargement of the alveolar socket so the tooth can be easily removed with a slight rotational movement with forceps. Conical roots will sometimes literally “jump” out of the socket.

Luxator instruments come in a wide variety of shapes (eg contrangle, inverted curved, different size blades) so it is always possible to work parallel to the long axis of the root. One can even expand the bone from the distal of the root.

Even though Luxator instruments look a lot like classical elevators, the mode of action of these two instruments have nothing in common (Fig.6). Luxator instruments are much more delicate than any elevator. You should not use the Luxator as an elevator because this may cause the instrument to bend. Directa has recently introduced a special Luxator for extraction purposes only called “Luxator Forte”.

Luxators have large and ergonomically formed plastic handles that help make the instrument comfortable and efficient to use.

For more information about Luxator visit www.directadental.com.

Quick, safe and predictable

A pre-curved, one-piece sectional matrix and wedge that provides for quick, safe and predictable composite restorations, with a tight contact and cervical sealing.

Designed to be inserted either buccally or lingually, the matrix reaches from the base of the wedge to just a few millimeters above the occlusal surface. To form the contact point the matrix has a pre-contoured indentation, which mimics natural contours.

The fastest sectional matrix?

Tight cervical seal & contact

in seconds!

To be used with FenderMate in case of very wide cavities

FenderMate Fix laterally supports FenderMate in case of larger boxes. Excellent results with minimal finishing required.

Now, FenderMate is the choice for most situations!

About the author

Dr. Michael Liebler, D.D.S
(Univ. Iowa, USA)
Kaiserstrasse 36, 90 403 Nürnberg,
Germany

Your patients will be thankful for the atraumatic extraction even if you don’t place an implant at a later time. They will experience less discomfort operatively and postoperatively.

Fig. 1 Intact extraction socket

Fig. 2 Luxator, parallel to the long axis of the root in the periodontal ligament

Fig. 3 Using the Luxator instrument

Fig. 4 Luxator in the apical third of the alveolar socket

Fig. 5 Use similar to an elevator but different mode of action

For more information about Luxator visit www.directadental.com.

Fig. 4 Luxator in the apical third of the alveolar socket

About the author

Dr. Michael Liebler, D.D.S
(Univ. Iowa, USA)
Kaiserstrasse 36, 90 403 Nürnberg,
Germany

Your patients will be thankful for the atraumatic extraction even if you don’t place an implant at a later time. They will experience less discomfort operatively and postoperatively.
Lifetime allowance pension trap for NHS Dentists

Jon Drysdale explains the latest in pension regulations

Dentists hoping to benefit from career-long contributions to the NHS pension could end up with severe penalties on their pension benefits from April 2014. The £1bn raid on pensions announced in The Chancellor’s Autumn Statement is set to catch out those dentists with NHS Pension income at retirement in excess of £54,000 pa.

Lifetime Allowance

What has changed? The potential problem has arisen because the previous ‘Lifetime Allowance’ (LTA) of £1.5m will reduce to £1.25m from April 2014. Although the NHS pension scheme does not have a fund value as such, HMRC use a special formula to give a deemed value to the pension benefits of retiring dentists. Those who have worked within the NHS throughout their career may well be subject to an additional 25 per cent charge on top of the usual income tax deductions and/or a 55 per cent charge on lump sum benefits deemed to be in excess of the LTA.

When does the charge apply? Although the rules are effective from the start of the 2014/15 tax year they only apply at the point which benefits are taken. Therefore those taking benefits before 6th April 2014 will be assessed against the current limit of £1.5m. However it is worth bearing in mind that the NHS pension scheme advises that dentists give four months notice in advance of taking their pension. In that case the decision to draw benefits before the new rules apply will need to be made by December 2013.

Deemed value

How is my NHS pension valued? The final pension income is multiplied by 20 in order to arrive at a ‘deemed value’. For example gross pension income of £62,500 equates to a value of £1.25m. However as most dentists recently opted to remain on the ‘1995 NHS pension scheme’ the automatic tax free cash of three times the pension income must also be accounted for. In this example an additional £187,500 has to be added to the valuation (5% of £62,500) in respect of tax free cash, giving a total value of £1,437,500.

What are the penalties for exceeding the LTA? The final pension income charge is calculated as follows:

\[
\text{Excess} = 25\% \times (\text{Deemed value} - \text{LTA})
\]

\[
\text{LTA} = \frac{\text{Pension income}}{20}
\]

\[
\text{Total capital value} = \frac{\text{Pension income}}{20} + 25\%\times \text{Pension income}
\]

The LTA charge payable to HMRC is 25 per cent of £187,500 = £46,875. This is recovered by reducing the annual pension amount by the charge, divided by a standard factor of 20. In this case the reduction is £2,344 pa. Income tax applies to the full pension in the normal way.

‘Careful planning is required here especially if personal pension funds are involved’

Is it only the NHS pension that counts towards the limit? No, any personal pension funds (actual values) are added to the capital value of the NHS pension and the appropriate 25 per cent charge is applied to income and 55 per cent to lump sum benefits. Pension already in payment is included in the valuation calculations. This is to prevent tax charge avoidance through a phased drawing of benefits.

Transitional protection

How can the charge be avoided? We expect ‘transitional protection’ arrangements to be offered prior to the April 2014 deadline. This is in line with the transitional arrangements for previous changes to the LTA. However, to be effective it is likely the member will have to stop contributions to the pension scheme and forgo further benefit accrual. Those who previously applied for HMRC ‘protection’ may have already lost this, especially if they continued to make pension contributions.

For those who are under the current £1.5m limit but are likely to breach the new £1.25m limit, it may be advisable to start taking all pension benefits by April 2014. However, careful planning is required here especially if personal pension funds are involved.

For some it may be advantageous to remain within the pension scheme and suffer the charge. It will be important to assess your individual circumstances before taking this decision.

Short answer

How do I know what my final NHS pension value will be? The short answer is - you won’t know that figure until you opt to take benefits. However a dentally aware financial adviser will be able to help you with that assessment and all issues relating to the LTA charge, annual allowance calculations and general retirement planning.

About the author

Jon Drysdale is a director of PFM Dental and an independent financial adviser. PFM Dental has offered specialist financial planning advice to dental practitioners since 1990 and are experts on the NHS pension as well as providing a specialist accountancy service for dentists. Visit www.pfmdental.co.uk for further information.
Money Matters

Starting to consider their retirement? Dentists who are only members of the potential savings that can be made by Dentists who are

Pension and Retirement Planning should only be carried out following a thorough review of your personal circumstances by a qualified Financial Advisor, authorised and regulated by the Financial Services Authority.

We are able to recommend a trusted dental specialist IFA to assist in this and are happy to refer you to them to make an appointment.

Example 1

Peter has been a dentist for 28 years and works entirely for the NHS. He joined the NHS pension scheme at outset and in addition has been buying added years for the last five years. In addition to his NHS pension Peter has a Personal Pension (PP) with Prudential which he currently makes regular contributions of £500 gross per month.

With the recent reduction to the Life Time Allowance (LTA) from £1.8 million to £1.5 million Peter wanted a “Head Room Check” to be carried out on his pensions as he was concerned that if he exceeds the LTA that he would be eligible to a 55 per cent tax charge on his pension fund over and above this figure.

By using projected figures provided by both the NHS and the Prudential to Peter’s selected retirement age (SRA) of 60, Peter’s combined fund value at 60 could be £1,573,487. This would be taxable at 55 per cent leaving £40,417 tax payable.

The above capitalised value is based on Darmesh taking the Lump Sum but he could take the Additional Lump Sum (ALS) and a reduced pension which reduces his capitalised value. The ALS cannot exceed 25 per cent of the capitalised value, his maximum ALS would be £296,518 with a reduced Annual Pension of £30,947, and a new capitalised value of £1,065,258 in addition to his Personal Pension, giving a new total fund value of £1,469,509, reducing his tax liability to nil saving Darmesh £40,417.

Darmesh would receive the Additional Lump Sum Tax Free but would sacrifice £9,765 p/a pension which would be taxed at source at 40 per cent as he will be a higher rate tax payer in retirement, after tax he will lose £5,859 p/a.

The Spousal Pension would remain the same regardless of the amount of Lump Sum Darmesh takes.

The lifetime allowance will be further reduced to £1.25 million, we strongly recommend you check your headroom.

About the author

Chris Strevens is a director and co-owner of Frank, Taylor & Associates, the leading independent dental broker in the UK.

The Secret to Dental Lab Survival in the Next Decade?

Go Digital.

For a dental lab to survive in today’s market you need to expand your reach. Win new customers. Open fresh markets.

In short – you need to go digital!

3D printing helps you better plan and execute your digital dental workflow so your clients will immediately notice the difference in quality and turnaround.

Objet 3D Printers from Stratasys are leading the digital dental revolution and can be found in many of the world’s leading dental labs, including Glidewell, Albensi, ClearCorrect and ClearStep. So why let it wait?

Contact Stratasys to find out why now is the right time to move to digital dental production with Objet 3D Printers.

Find out how Objet 3D Printing from Stratasys can transform your dental business today.

stratasysdental.com • dental@stratasys.com

Stratasys
FOR A 3D WORLD

© 2013 Stratasys. All rights reserved. The Stratasys logo, Stratasys, Objet, and all other Stratasys trademarked names are the property of Stratasys. All other marks are property of their respective owners.
Planning for the future...

Chris Strevens advises a well-planned exit strategy

If you are considering a sale in the next three to five years you really do need to start planning now. A well prepared and informed principal can only realise maximum benefit if an effective exit strategy is in place.

The physical sale of a practice should be seen as the tip of the iceberg as underneath this asset there has to be layers of financial and legal strategies in place to ensure the maximum benefit is realised.

Frank Taylor & Associates value and sell hundreds of practices across England and Wales every year and recognise how individual the practices and the principals are. However, there is much common ground and one area where we regularly hear concern is around pension provision.

We work closely with specialist dental trusted advisers and are aware of new regulation which could have a massive impact on dentists with a reasonable NHS pension. So, when did you last analyse the benefits you have built up over your years of service? You may be surprised at just how large your fund has grown.

In April 2012, the Standard Lifetime Allowance (LTA) was reduced from £1.8million to £1.5million (and a further reduction to £1.25 million will take effect from April 2013). This means any pension assets held on retirement exceeding £1.5million will be taxed at 55 per cent. This has sparked a necessity for high-earners nearing retirement to perform a Headroom check to make sure their level of Pension contributions does not take them over £1.5million and incur a large tax bill on retirement.

White-coat professionals are ideal candidates where a Headroom check is a necessity. On average Dentists have a high level of earnings and usually make contributions to Personal Pensions to enhance their pensions for retirement. Where the LTA can catch these individuals out is because they also receive an NHS pension which could easily take them above £1.5million.

It’s not easy to go through the process of all the calculations yourself and dealing with the NHS can take up valuable time. It helps to use a specialist who also understands dentistry and can provide a detailed forecast of where your current path will take you. An experienced specialist advisor can also suggest ways of planning your pensions to avoid unnecessary tax and maximise your pension.

For instance - taking your NHS pension enhanced cash lump-sum can bring you within the LTA, or contributing instead to ISAs (tax-free environment) will avoid unnecessarily increasing your personal schemes. There are a number of other clever ways to manage your finances to avoid unnecessary tax and maximise your pension.

For example – taking your NHS pension enhanced cash lump-sum can bring you within the LTA, or contributing instead to ISAs (tax-free environment) will avoid unnecessarily increasing your personal schemes. There are a number of other clever ways to manage your pension funds and avoid exceeding your LTA.

Even if you’re not nearing retirement, the earlier you perform a headroom check the better planned you will be with setting up the best and most tax-efficient pension schemes for your retirement years.

To demonstrate the effect of staying over the LTA threshold we have put together two examples to show how Pension finances have been managed.

Listed are just some exam-
Setting Up On Your Own

“Kitting Out” the Practice – Intangible Assets

Last month, we looked at the tangible assets that you will need to acquire when setting up a dental practice. This month, we will focus on building up “intangible assets” i.e. goodwill and intellectual property rights.

As you are starting from scratch, you will not be purchasing another dentist's goodwill and you will therefore need to focus on, right from the outset, establishing your practice and building up your own goodwill. Clearly, this is not as simple as, say, purchasing equipment or an IT system and it will require clear, defined objectives and a detailed Business Plan on how to meet the objectives.

You will have already established a core Business Plan when applying for finance. Now is the time to start developing it, with the aid of your bank/lender or financial advisor. Clearly, not all objectives in your Business Plan will be achievable straight away and you will need to identify which are short-term, medium-term and long-term.

Put shortly, goodwill can be defined as the likelihood of patients to come back – the more prospect of repeat business, the higher the goodwill and the saleability of the practice in the future. In order to develop goodwill, and the success of the practice, one key part of your Business Plan will be to ensure that you have a precise marketing plan. A common approach is to divide the plan into six Ps. This will include what services you want to provide (“Product”), your charges for providing the services (“Price”), where you want to provide them and ensuring the practice is professional, clean and well maintained (“Place”), how to target patients (“Promotion”), ensuring that your staff are adequately trained and developing their skills (“People”) and the efficient management of a patient's appointment at the practice and after care (“Processes”).

A key aspect in establishing goodwill is promoting the services that you want to offer. You will need to budget into your Business Plan the cost of advertising and promotion of the practice. Your advertising method will need to fit in with the type of patients you want to provide services for as clearly your target areas will be different if you are offering private care as opposed to NHS services, if you are providing care for mainly children rather than adults or if you are looking to create a niche market by specialising in specific services. You will also need to ensure that your advertising budget is realistic and accounted for in the Business Plan.

You will also need to give thought to how to ensure that your goodwill, once established, is maintained. Customer care is important in any business and especially so when retaining patients. Starting out with clear and well written terms of business and a fee structure is a must; not only because everyone knows what to expect but also because it gives you a great deal of confidence when negotiating those first crucial contracts. It will also ensure that patients are aware of the terms that they are contracting under for treatment and reduce the likelihood of patients complaining at a later stage and potentially damaging your goodwill.

All businesses will want to develop intellectual property rights as this will be a valuable asset to the practice. There has been an increasing awareness among dental practitioners about the value of branding to their businesses. Branding is as valuable a tool to the dental business sector as it is to the consumer market, more broadly as brand awareness, in any sector, is integral to the issues of customer/patient loyalty. It will set your practice apart from competitors and will form an important part of your overall marketing structure.

Your intellectual property may include, amongst other things, the practice name, the practice logo and your website. It is vital to your practice’s success to ensure that your IP rights, such as business name and domain name, are protected and secure.

Next month: Hiring Staff and Engaging Associates and Hygienists

About the author

Puja Patel is a member of the Commercial Team at Lockharts and works primarily in advising dentists, dental care professionals, corporations and dental corporate bodies on the commercial aspects of dentistry.
an event to your exacting requirements. LonDEC has successfully run several large conferences and education events for up to 500 delegates. Take a look at our facility below and see what we have to offer.

Seminar/lecture room
As with all the rooms in LonDEC, the Seminar/Lecture Room is fully air conditioned and has a bank of secure day lockers with digital coded locks for delegates to secure their coats and valuables whilst they are with us. This triple projection room can comfortably seat 60 delegates for lectures and has also been designed so it can easily be set up as a meeting or seminar room for more informal teaching. The room has the very latest audio visual facilities to compliment the triple projection, including a visualiser, DVD and video player. There are also video conferencing facilities so that lectures can potentially be sent, in real time, to audiences anywhere in the world, providing the opportunity to view lectures and conferences from wherever they are taking place locally, nationally or internationally.

Break-out area
LonDEC has a very comfortable, light, airy and spacious seating area for refreshments and relaxing. There is ample secure storage for personal effects as well as internet and power sockets available for delegates to use, plus a 40-inch plasma display. This area can also be used for dining and trade displays.

Dental skills training room
This Dental Skills Training Room is equipped with 26 state-of-the-art phantom head stations and a tutor station. Eight of the phantom head stations include video enabled operating microscopes, which are available to support instruction in minimally invasive and related techniques.

Every station has its own web-enabled PC. The PCs and display screens are connected to the digital x-ray system as well as being linked to LonDEC’s 3D preparation scanning system, which is the only one of its kind being used in a graduate training centre in the UK. The room also has video conferencing facilities and a 65-inch plasma display. The room is equipped with the very best daylight lighting, which provides perfect conditions for working in and of course colour matching dental restorations. Each phantom head training station has air and electric hand pieces as well as ultrasonic scalers, air and suction units.

Please visit the LonDEC website for more information about the centre and the courses we offer and please feel free to contact our Course & Conference Organiser, Tara Owen with any enquiries.

For more information on this innovative new product, call 01535 652 750 or email sales@virofex.com Alternatively, watch our demonstration video on YouTube.

www.virofex.com

www.topdental.co.uk
01535 652 750

Call 0800 585 586

contact information
Some Things You can Rely On!
Synea Fusion - A synthesis of design, technology and value

Contra angle range offers:
- Attractive new design
- Versions with and without light available
- Thermo washer disinfectable and sterilizable
- 2 year warranty
- Data matrix code for traceability

Special Prices on Top Quality Non-Optic Handpieces

Whatever happens:
With W&H equipment you are always prepared.

Excellent quality at unbelievably low prices
Non-optic slow speed handpieces without spray

WE-56  1:1 Contra angle
WE-66  4:1 Speed reducing
HE-43  1:1 Straight handpiece

Top Quality Optic Turbines only £425

Now Only
£299
£350
£475
£525

Prices shown are subject to VAT. Offers valid from 1st January 2013 to 31st March 2013 and are available for dental professionals residing in the UK and Ireland only. Not to be used in conjunction with any other offers. Terms and Conditions apply. E & O E.
The ideal London venue for events and dental training

For the past three years LonDEC has been a centre of excellence in its provision of post qualification education and training courses for courses for Dental Professionals. These courses have principally focused on advancing existing skills and teaching new skills via high-end hands-on training. The majority of courses held at LonDEC make use of the state of the art clinical skills training room that hosts the latest phantom head simulators, video operating microscopes and even a CAD teaching aid called PrepAssistent that can scan a single tooth preparation in a matter of minutes and generate reports relating to how it compares to an “ideal” tooth preparation. Visitors and users of the dedicated dental education centre report that facilities within LonDEC are better than any they have seen locally, nationally or internationally.

As well as having the 26 delegate capacity clinical skills training room LonDEC has a 65 seat lecture room, two seminar rooms that can seat 10 in each, and a dental surgery set up for medical emergency simulation training as well as dental de-contamination training suite. The facility also benefits from a dedicated break-out area where delegates can relax and enjoy refreshments.

LonDEC is available for commercial hire. Whether you wish to run a seminar, hands-on course, conference or meeting, the facility is well equipped to meet your needs. LonDEC enjoys an enviable central London location being a three-minute walk from London Waterloo station in a building that is open 24 hours a day, seven days a week. Events can be run at a time that suits you. LonDEC’s award-winning, friendly and helpful staff will happily arrange

---

**Tuesday 16th April 2013 – 6 hours CPD – Course Fee £349**

**Smile Design – Creating a Beautiful Smile**

Hands-on programme includes: Techniques of assessing and improving a smile, Trial composite build-ups and aesthetic mock-ups, Direct and Indirect options with the practical sessions based on the advanced Magne and Gurel techniques, providing predictable tooth prepainations and outcomes.

**Friday 10th-Sunday 12th May 2013 – 21 hours CPD – Course Fee £1099**

**3 Day Aesthetic & Restorative Masterclass**

Day 1 Shape, Shade and Colour Day 2: Smile Design – Creating the Perfect Smile Day 3: Aesthetic Indirect Restorations. Preparations will be cut on the latest state-of-the-art phantom heads, which will then be scanned and assessed using the latest 3D CAD teaching software and hardware.

---

**Tuesday 14th May 2013 – 6 hours CPD – Course Fee £275**

**Gorgeous Gums**

Developing an understanding of current concepts in the management of soft tissue defects, the biological principal and evidence supporting various techniques. Hands-on surgical element covering soft tissue grafting techniques on animal jaws.

---

**Thursday 13th June 2013 – 6 hours CPD – Course Fee £175**

**An MI Approach to the Management of Tooth Wear in General Dental Practice**

Restorative management protocols for predictable clinical outcomes; Developing an understanding of the latest technology in dental adhesive materials and the principles behind simple care planning of tooth wear cases; Discussion of tooth wear cases and treatment planning options.

---

**Thursday 11th July 2013 – 3 hours CPD – Course Fee £50**

**CDTs, Therapists and Hygienists Role in Oral Medicine**

This lecture will provide an overview of the common oral medicine conditions seen in general dental practice, including: Management of dry mouth, burning mouth and altered taste; Recognising and managing white lesions, red lesions and premalignant lesions.

---

**Saturday 13th July 2013 – 6 hours CPD - Course Fee £349**

**Immediate Veneers – Direct Options and other minimally invasive techniques to restore smiles**

An opportunity to learn about three different methods to restore teeth and create new smiles using minimally invasive composite materials in three formats. The day will consist of seminars and hands-on to cover smile design, treatment options and direct composite, indirect composite and prefabricated veneers.

---

*Please contact us to take advantage of our limited early bird course fees.

All courses include refreshments, lunch and CPD certificate.

For further details and to book a place please visit: www.londec.co.uk
Alternatively, please call or email: 0207 848 4570 / info@londec.co.uk
Looking for a suitable venue to deliver first-rate postgraduate dental training? Or for a meeting or conference? LonDEC is a flexible space that adapts to meet your needs. Contact us to find out how we can help you.

www.londec.co.uk
Your patients that reap the benefits of your professional development. The better you become at your craft, the more advanced and complex treatments you will be able to offer. As a result you may enjoy a higher income, new opportunities to lecture, teach or research, and you may even have more influence in the wider industry. Your practice will also be able to expand the range of treatments it provides, attracting new patients, building its reputation and therefore increasing revenue, so it really is a situation where everyone wins!

Time and effort
In order to learn these new skills however, you do have to put time and effort into studying them. ‘Learning’ is not simply about committing a piece of information to your long-term memory – the process also requires logical reasoning and understanding in order for new data to be ‘known’. As the cognitive process is different for each individual, effective learning also requires you to tailor your methods to suit you.

There are many different ways of achieving your CPD and developing your skills, including watching webinars, reading clinical texts or attending hands-on workshops. As everyone has their own ideal learning style you should establish which you prefer, whether it be visual, auditory or kinaesthetic. It is also widely acknowledged that employing multiple learning methods can be the most effective, so courses or conferences that involve a mixture of different aspects such as lecturers, practical workshops and demonstrations come highly recommended.

Learning styles
Courses such as those available for the Inman Aligner combine these different learning styles, allowing you to really utilise your training. The Inman Aligner is an orthodontic appliance that straightens anterior teeth gently and safely, in as little as six to 16 weeks. The providers offer both online and hands-on courses across Europe, the USA, the Middle East and Australia.
You learn something new every day
Caroline Cross looks at CPD and new skills

Learning is often defined as the process by which you acquire or update abilities, behaviours or information. There are several different physical and mental processes involved when you are learning something new, and as a result you can learn in many different ways. Reading, listening, discussing or indeed experiencing new things are all methods of learning, and it is widely acknowledged that using a combination of the senses can be particularly beneficial.

Personal Development Regardless of your age, background or beliefs, personal development is an important part of life. It is especially relevant when it comes to your work, as all modern professions require you to continue expanding your knowledge and understanding your market. Technology is advancing quickly and innovative new theories and ideas are always being introduced, leading to the speedy evolution of modern society. To encourage your success in such a competitive society, it is crucial that you can demonstrate a highly up-to-date knowledge base and understanding of your industry market.

This is especially true within the dental industry, with clinical techniques and digital technologies advancing particularly quickly. Entrusted with the safety and comfort of hundreds of people, it is your responsibility to provide the most effective diagnostics and treatment methods for all of your patients. To be able to do this, you must remain abreast of the latest advancements in the industry – as the famous Chinese Proverb says, “Learning is like rowing upstream: not to advance is to drop back”.

CPD hours Recognising the importance of such an on-going education, the GDC even made Continuing Professional Development (CPD) mandatory for registration to practise. As a dental practitioner, you must undertake and record the required number of hours of CPD, demonstrating what and how you are learning throughout your career. Nearly 40,000 DCPs will be coming to the end of their first CPD cycle this July, and dentists will reach the end of their five-year cycle in December, ensuring that all members of the dental team remain current.

While much of your CPD training will be refreshing and updating what you already know, some will also involve learning completely new techniques, or developing knowledge in new fields of the profession. All additional skills will greatly enhance the care and service you can offer all your patients, therefore improving the oral health of many people.

Of course, it is not just
Chicken or Egg?
Amit Rai discusses workforce planning

In some ways the causality dilemma facing the modern NHS is no simpler than the age old Chicken or Egg scenario; should the service be designed to fit the workforce or the workforce planned to provide the service? The aim of Workforce Planning in any organisation is to ensure that there will be a workforce of a suitable size with the skills needed to deliver the required outputs. For the NHS this output is the delivery of safe and effective care to all patients.

Early Retirement
The recommendations of Lord Hutton’s 2011 report into public sector pensions included the raising of the retirement age and basing employees’ pensions on average lifetime earnings. It is feared that these changes could trigger a raft of early retirements (the minimum pension age is currently 50 within the 1995 section of the NHS Pension Scheme and 55 years within the 2008 section), particularly amongst salaried dental services staff. The British Dental Association have raised concerns about dentists being asked to extend their working lives stating that “Dentistry, like other careers in healthcare, can be very physically demanding” which then raises the question of whether a maximum age restriction should be introduced for NHS staff in the interests of safety. This is precisely what Germany has done and their law, setting a maximum age limit of 68, has been justified by the European Court of Justice as a proportionate means to achieve a legitimate aim of ensuring opportunities for younger people to enter the profession (Petersen v Berufsgenossenschaft Für Zahnärzte Für Den Bezirk Westfalen-Lippe Case C-344/08 ECJ).

Surely revalidation could help to assist staff in working out when is a safe time to hang up their tunics?

Delays in supply
So, if we do face the risk of dentists leaving the NHS earlier than anticipated then could delays in supply provide the service, the service should also be designed to fit the workforce otherwise there may be a real risk of dental unemployment.

Older Patients
If we also throw into this mix the trend of older adults living longer and retaining their teeth (the proportion of adults retaining their teeth has increased since 1978 in the Adult Dental Health Survey) resulting in a concomitant surge in demand for salaried dental services, we may have the recipe for a potential crisis. Domiciliary dental care provision can be very challenging which highlights the need to prepare tomorrow’s dental team to cope with the increase in dependent older people’s oral health needs.

Skill-Mix
The NHS dental pilots successfully support a skill-mix approach for the delivery of dental services, This seems to work successfully from the patients’ perspective, as evidenced in the October 2012 report by the dental contract pilots’ evidence and learning reference group, whereby there was a widespread perception that services had improved. But what about the non-pilot practices? Although it is true that GDPs are concerned about the rising levels of bureaucracy in their day to day practice, they may not necessarily feel that the deregulation of routine procedures, such as the delivery of Oral Health advice to DCPS, is the answer. Perhaps this is because of the lack of a financial incentive involved or because of concerns about the levels of oversight needed following the extension of DCP duties.

Given that the GDC allow qualified dental nurses to develop additional skills to undertake fluoride varnish applications and that the rate of fluoride treatment for children is likely to be a metric within the NHS Commissioning Board’s Performance Management Framework, GDCPs may find that complying with Delivering Better Oral Health is made a lot easier by deploying a skill-mix approach.

Dental Unemployment
Consideration also needs to be given towards the flipside of utilising DCPS within a skill-mix approach - the risk of rendering the traditional role of the dental associate redundant.

However, with statistics from the July 2012 study by High Fliers Research showing that an average of 75 students applies for each graduate job, there are some who argue that young dentists should be treated no different from other graduates in experiencing the competitive job market.

In conclusion NHS dentistry cannot afford to solely rely on planning the workforce to provide the service, the service should also be designed to fit the workforce otherwise there may be a real risk of dental unemployment. Local input into the development of national strategies will enable workforce training to be responsive to new models of service delivery and this is precisely what Local Education and Training Boards, the statutory committees of Health Education England, have been designed to do. The hope is that dentistry will not only have a voice on these Boards but that this voice will be listened to, otherwise the dental Service or Workforce dilemma may remain just that, a dilemma.

The views expressed in this article are those of the author and do not necessarily reflect the views of, and should not be attributed to, any organisation or institute that he works for.

‘Consideration also needs to be given towards the flipside of utilising DCPS within a skill-mix approach - the risk of rendering the traditional role of the dental associate redundant’

About the author
Amit Rai is a General Dental Practitioner who teaches and advises. He sits on the Dental Tribune UK Editorial Board.
surface of the restoration is prepared to accept certain types of cements, is also important.

It's essential that dentists understand the different types of ceramics that are available to the dental technician – ie glass ceramics or oxide ceramics – and recognise where to prescribe these. Not many realise, but using the correct cement with glass ceramics adds strength to the restoration.

Quite often, it's the dental nurse who will be in contact with the laboratory, so it's important that they too understand the different types of ceramic materials so they can advise dentists of the protocols and the type of cement to use. Similarly, having an understanding of the materials used for bonding and cementation is also beneficial for dental hygienists, helping them recognise which materials are compatible with some of the preventative care type applications, such as chlorhexidine and fluoride.

Hands-on learning can be considered more stimulating as it's easier to break down and digest information, whilst also providing direct social interaction that you wouldn't receive with e-learning.

Education for the whole team

The importance of education is currently firmly under the spotlight as the GDC puts out fresh calls reminding thousands of DCPs to log their hours before 31st July 2015. Finding a course that suits you, enhances your skills, and/or fills any gaps you feel you are missing can be a frustrating process. But what if you and your team could gain valuable CPD over exciting information and activity packed two days, learning from a worldwide association of professionals who know all there is to know in dentistry? Well now you can, as Ivoclar Vivadent we’re delighted to announce the dates for the ICDE 2015 Anniversary Celebrations.

Following the success of last year’s first anniversary event, which saw 150 dental professionals attend, the ICDE 2015 Anniversary will be taking place on 28th-29th June 2015 at the International Centre for Dental Education (ICDE), located at Ivoclar Vivadent’s UK Headquarters in Enderby, Leicestershire.

The much-anticipated event offers all members of the dental team the perfect blend of seminars and entertainment, ensuring they’re equipped with advanced clinical expertise and can find new ways of team working.

Attracting up to 15 hours of verifiable CPD, UK and international speakers will gather together to present some of the most relevant topics required to create and deliver successful dentistry in the 21st Century. All delegates will have access to unlimited lectures and one live demonstration/hands-on session.

The ICDE 2015 Anniversary is a great educational event for all. Regardless of your position within the team or your preferred learning style, there will be something for everyone; from cements and bonding to increasing treatment uptake, to name just a few. What’s more, it offers networking opportunities and a chance to catch up with peers and colleagues.

The ICDE 2013 Anniversary

The much-anticipated event was one that saw 150 dental professionals attend, the ICDE 2013 Anniversary will be taking place on 28th-29th June at the Marriott Hotel, Leicester. If required, rooms can be booked at the Marriott Hotel at the preferential rate of £65 (subject to availability). To book your place at the ICDE 2013, please contact Laurie Smith, ICDE Coordinator on 0116 284 7886; or email: laurie.smith@ivoclarvivadent.com.
Get the most out of your CPD in 2013!

Chris Parker, Ivoclar Vivadent’s Professional Services Manager, Clinical UK & Ireland, discusses the importance of education and how hands-on learning can benefit the team

As the dental team continue to face new challenges, from bureaucracy and regulation, to managing patient expectations, to consequentially striving to stay in touch with the latest techniques and product developments, CPD and education has never been so important.

Further developing your skills and techniques beyond the GDC requirements, not only allows you to practise the latest treatments using state-of-the-art technology, thus adding to the quality of care you provide, but it also bestows a feeling of self-achievement and facilitates career progression.

CPD has been compulsory for dentists since 2002 and for dental care professionals since 2008, and was introduced by the GDC to ensure that all dental professionals keep their knowledge current; encourage the development of new skills in order to benefit the care of patients; and to give patients confidence in the profession as a whole. It’s a compulsory requirement as part of the registration process for all clinical members of the dental team.

Recently, the GDC sought the profession’s views on its proposals to reform mandatory CPD requirements. Irrespective of the outcome, the importance of a highly educated and trained dental team will remain at the centre, something which the GDC has made clear in its new Corporate Strategy 2015-2015 entitled, Public confidence in dental regulation. This Strategy details the commitments being made by the UK’s dental regulator.

As part of the regulator’s goals for the future, it wants to ensure new entrants to the profession are safe to practise through an increasingly integrated approach to the regulation of dental education and training.

As well as the GDC’s “Standards for dental professionals”, which requests that you maintain your professional knowledge and competence, the new “Preparing for practice – Dental team learning outcomes for registration” document outlines the standards the GDC expects dental professionals to have reached at the end of their education and training for registration. These outcomes have made a big difference to the profession as the measure of success and progress focuses on what has been learnt rather than the duration of study.

Hands-on learning vs e-learning
Currently, CPD can be gained through study, training, courses, seminars, reading and other activities, which advance your development. With the rise in e-learning via webinars, audio books, etc., dental professionals are able to fit training and education commitments around a busy lifestyle.

However, all dental professionals have got to where they are today because they are good with their hands, suggesting that hands-on learning is still highly beneficial for the majority. For example, using a hands-on approach to help you and your team understand cements and bonding is invaluable.

Learning how ceramic materials are prepared for a restoration and how they are treated to accept different types of tooth surfaces can contribute to a successful restoration. Likewise, having a firm understanding of how the inside...
as well as bleaching we also touched upon the minimally invasive miracle that is “rapid orthodontics” (another fashionable, fad?). We were also lifted to celestial heights of ecstasy watching the prodigiously gifted Dr Gregory Brambilla in action. I would suggest there are few better exponents of the art of direct resin, and we are so fortunate to have him teaching the anterior direct composite section.

Nevertheless, the concept of “Pragmatic Aesthetics” (the latest minimally invasive compromise) was also introduced during this module by the ever likeable Professor Trevor Burke, but I do wonder just where the line is drawn with “pragmatic”, I’m not totally convinced my patients would compromise aesthetics for tooth preservation to the degree as was suggested. Furthermore, it takes real skill to convincingly rebuild teeth using just composite resin, and I’m sure Trevor would agree he’s no Gregory Brambilla, I know I’m not.

However, for now we have been asked to demonstrate just our minimally invasive credentials by providing two simple aesthetic case reports to test our progress. Nothing too complex said our tutors; it’s not about showing off, but more about learning your limitations, hmmm! My first case involved whitening and direct composite resin to restore a traumatised upper central incisor. Think I managed that one OK (thank you Dr Brambilla). The other involved replacing two old PFM crowns with all ceramic alternatives. Clinically no big deal, backing up your decision making with academic references is the big challenge. I guess that’s what being an academic is really about and why I am doing this MSc after all.

Fast forward three months and we are still waiting for the results of our labours. It seems feedback, like revenge (and essay marks), is a dish best served cold. In this case positively Polar!

We have two more clinical reports to complete but with no sign of feedback from our first attempts I feel a bit rudderless. But soft, what light through yonder window breaks? Well I never, it’s the marks from our first cases appearing, seventh cavalry-like, just in the nick of time. However, five days before the deadline is a little too late as I have almost completed my assignments and have little time to re write them. On a positive note, I think they liked my earlier efforts, so maybe I’m not too far away.

So, as an otherwise enjoyable anterior aesthetics module draws to a close, we are facing the perfect storm of Research and Statistics which is module four. Oh joy!

My depressive mood is no doubt influenced by our dreary weather. However, with the significant news that one in eight UK adults now owns a “Onesie”, maybe I should lighten up.

Achieving the most natural enhancement with quality education and training in non-surgical Aesthetics. Our team of surgeons, doctors and nurses can be your resource, dedicated to providing the highest calibre of Aesthetics training. Courses are held in London, Manchester and Birmingham, or, we can come to your Practice.

Our training courses are open to Doctors, Dentists and Nurses only with a valid GDC or GMC number. Specialist courses in:-
- Botulinum Toxin (Foundation and Advanced Levels)
- Dermal Fillers (Foundation and Advanced Levels)
- Microsclerotherapy
- Chemical Peels

All courses are approved and accredited by Hamilton Fraser Insurance Services (HFIS). We offer a 10% introductory discount on all course prices with this feature.

Aesthetox Academy Limited, one of the leading UK training companies in non-surgical Aesthetics.

Contact 0870 080 1746 or email treatments@aesthetox.co.uk
www.aesthetox.co.uk

Ken Harris graduated from the dental school of the University of Newcastle upon Tyne in 1982 and passed MFGDP(UK) in 1998. He maintains a full private practice where he specialises in Sunderland and Newcastle upon Tyne specializing in complex dental reconstruction cases based upon sound treatment planning protocols. He is one of only two Accredited Fellows of BAAD, holds full membership of BAAD and remains a sustaining member of AAGD. He is currently UK Clinical Director for the California Center for Advanced Dental Studies and the only UK Graduate and Mentor of the Kois Center in Seattle.
Don’t put the drill away just yet!
Ken Harris continues his blog on the MSc in Restorative and Aesthetic Dentistry.

My heart aches and a drowsy numbness gains my sense as the season of mists and meadow fruitfulness gives way to winter’s icy fingers. The new year has arrived leaving a trail of over worked and frustrated delegates on this MSc course.

The spectre of the 2500 word essay on tooth bleaching has been tamed, albeit from behind the settee, but that was more than four months ago and we are still awaiting our marks. Any time soon would be appreciated Mr Examiner!!

The media (to say nothing of our own profession) have always seemed intent upon exposing “the unpleasant and unacceptable face of cosmetic dentistry” to paraphrase our former premier, Ted Heath. However, an excellent module now has us all fully spammed on the subject of tooth whitenings; the saviour of aesthetic dentistry! The science has been comprehensively covered. Check! We know our Carbamides from our Peroxides. Check! Even internal bleaching of single teeth has been blitzed. Checkitty-Check!! That should hit any media objections clear out of the park, surely?

The media have been attacking cosmetic dentistry (oops, now I shouldn’t have said that now should I, the word is aesthetic!!) since the dawn of time (or at least the dawn of the TIMES) and it goes something like this. Dentist butchers perfectly healthy teeth in the name of cosmetic improvement, shock horror!!! The profession responds with alarm and a new philosophy is hastily trotted out to pacify the indignant Daily Mail readership. Atraumatic extraction anybody? Perhaps a no-prep veneer?

Now don’t get me wrong, “minimally invasive” should always be the first offering when the evil cosmetic devil comes a-callin’, but bleaching alone will not straighten teeth or replace lost tooth tissue … which is where it all gets a little messy.

Equally, boiling down aesthetic dentistry to just sticking bits of composite to teeth, admirable though it is, seems just a teensy bit reductive I feel, and yet another excellent module concerning the restoration of root filled teeth amply demonstrates that perhaps we should not put our drills away just yet.

Let’s quickly rewind back to the halcyon days of late spring to the start of the anterior aesthetics module where...
sure you are wholly prepared for your examination.

Healthcare Learning: Smile-on’s eLearning libraries, meanwhile, provide something for everyone. Choose from Curlew, Avocet and Lapwing, earn up to 80 hours of CPD and save money in the process – by signing up to Avocet you could save almost £3000. The libraries are designed with different members of the dental team in mind, meaning you can choose the programmes that will best suit you.

Lapwing is their entry-level library, which has five programmes, offering a wide range of learning and some additional benefits that would be hard to match anywhere. When you become a Lapwing member you will also be invited to at least four free webinars (live lectures over the internet), a free informative weekly dental newsletter and our exciting News App.

With Avocet, the content on offer in this library is so vast and detailed making it the most competitive of the offerings; there is more than something for everyone. Avocet has 15 programmes, and like Lapwing, the library also includes exciting additional benefits. When you become an Avocet member you will also be invited to at least four free webinars, a free informative weekly dental newsletter, the innovative News App, free subscription to one of the specialist portfolio and free place at the sought after Clinical Innovations Conference.

Curlew has ten programmes, covering just about every area relevant to the modern dental professional. Curlew also comes along with that little bit extra, offering the same benefits as Avocet.

From Vulnerable Patients to Oral Cancer and Communication in Dentistry, Healthcare Learning: Smile-on has a host of programmes to suit every DCP’s needs, ensuring that you log quality, relevant CPD.

For more information and to sign up to one of the programmes, visit www.healthcare-learning.com
Countdown to end of CPD cycle

A look at some of the options Dental Care Professionals have at their fingertips do to fulfill their CPD requirements in time for the July deadline...

According to the GDC, 13,607 DCPs have logged more than the minimum hours, and 4,167 have logged no hours.

Evidence
Registrants must keep their CPD records for five years after the end of the cycle in which they were completed, as evidence may need to be presented to the GDC.

Online learning is a great way to gain CPD. It can be done in your spare time, at your own pace, and is easily accessible. Healthcare Learning: Smile-on has a host of online learning programmes that are useful, informative, and an easy way to earn that all-important CPD.

All you need
Sign up for Core CPD, a site that provides all the resources you need to fulfil the requirements of the GDC. Created in conjunction with the Eastman Dental Institute and KSS Deanery, Core CPD is a website that is flexible and convenient, allowing you to fit it around your lifestyle. Topical hourly CPD requirements include Communication and Complaints, Radiography IR(ME)R, Infection Control for DCPs, and Medical Emergencies. With the core subjects complete, build up the rest of your CPD with one of their many programmes.

Dental Nurse Education Zone, for example, is the UK's first blended learning website specifically for dental nurses. Together with Tempdent, Healthcare Learning: Smile-on has created this, which includes the Primary Qualifications NERBDN Diploma in Dental Nursing and NVQ Advanced Apprenticeship.

This website provides everything you need to guide you through your whole dental career, enabling you to reach your full potential. The majority of this blended learning programme is delivered online using the latest technology allowing you to work from home or in the practice at a time that suits you. This learning is fully supported with face-to-face workshops and practice visits to make the most of your CPD.
As we arrived at the centre, we were greeted by more than 250 children aged four to 16 and community workers who seemed a little curious as to why we were there. However as we unloaded the bags of toothbrushes and toothpastes that had been donated, it soon became apparent.

Following a demonstration by Dr Greenwall with some fun participation from the children using the giant toothbrush and plastic teeth, we split into groups where each child was given a toothbrush and a smear of toothpaste to practice with.

This was a wonderful opportunity to interact with the kids and also put into practice some of the basic community outreach training I have received while at university. Some of them were so young they couldn’t quite hold the toothbrushes properly but it was wonderful to watch as the older children in the group helped the younger ones. This was actually very touching as it dawned on me that many of these children were in fact orphans and so rely heavily on their friends and siblings to look after them.

After our toothbrushing sessions and an extremely heartfelt thank you from the kids, we were treated to a tour of this incredible community centre to see just how it helps support over 8,000 members from the local community. Working in extremely difficult conditions with limited funds resources, the ladies who run the centre are miracle workers. They truly are inspirational people who make a positive difference to the children’s lives every day.

Although there is some government support for the centre, Afrika Tikkun is largely funded by corporate donors and individual philanthropists from around the world and it is quite amazing to see just how effective these are. We often question if our donations really make it to the grassroots level or just get eaten up in administration fees but this centre is evidence that it does, and it is making a difference every day.

I am incredibly grateful to Dr Greenwall for inviting me with as part of the DWT and would certainly recommend for anybody who has the opportunity, to get in touch with Linda to visit one of the centres or even just lend their support as it really does go a long way. It was a wonderful experience but one that only makes me more eager to continue to support the DWT in their aim to improve the oral health of children such as those at Afrika Tikkun.
In December 2012, I had the honour of accompanying Dr Linda Greenwall of the Dental Wellness Trust and friends to the Afrika Tikkun community centre in the Delft township of Cape Town to provide some basic oral health advice.

In an area that is plagued by alarmingly high levels of unemployment, poor access to health care, basic sanitation and good nutrition not to mention the growing number of orphaned children, centres such as Afrika Tikkun are essential in providing basic support and services to the local community.

Afrika Tikkun focuses primarily on children and offers wonderful opportunities for the kids to play, learn, eat and have fun in a safe and friendly environment. The centre goes much further than that though, providing food, healthcare and other basic services to the families of these children, reaching out to over 8,000 members of the community.

With so many barriers to good oral hygiene such as education and finances, our goal was to teach some of those children just how easy it is to brush their teeth as well as a few basic facts about the dangers of too many sweets, chocolates and fizzy drinks. By empowering the children with this basic information, something we all take for granted, it will hopefully allow them to look after their own oral health and ultimately their general well being.
The futility of heroism

Alexander Holden discusses consent and autonomy

Autonomy is vitally important as a principle; many feeling it rises above the other bioethical principles of Justice, Beneficence, Non-maleficence and Veracity with respect to importance. Autonomy is respecting people as means to themselves, respecting their choices and life-plans. It has been championed by philosophers such as Immanuel Kant and John Rawls who saw it as an integral part of creating and maintaining human dignity. However, we seem to have become lost along the way in our clinical practise of what this means and how this should be achieved.

Heredontics

A term coined ‘herodontics’ appeared not too long ago. It describes the practise of heroically performing treatment at the request of a patient; the prognosis usually being poor which the practitioner knows in his heart of hearts will eventually fail due to never having a real chance of success. Many practitioners in general practice (and I’m sure in other spheres) will have come across clinical situations where a tooth can’t be saved or a prosthesis is not appropriate, but due to the insistence and pleading of a patient, has felt obliged to at least consider what they ask for under the assumption that if these criteria are met, then that patient’s autonomy is respected and the treatment is both legal and ethical.

Kant believed that being autonomous meant that as individuals we have the capacity to engage in rational self-governance, we gain dignity as mature adults. So how does this relate to the clinical autonomy of our patients? Well, if we follow Kant’s thinking; to simply give patients what they ask for under the impression we are respecting their autonomy, we actually don’t respect their autonomy at all; we treat them like petulant children with no dignity whatsoever. In doing this, we also give up our own autonomy as skilled professionals, simply becoming the agents of patients’ desires.

Universal Principle

This is a universal principle (as with all of Kant’s philosophies) that we respect regardless of rank or status, paying or non-paying because we are all capable of being moral and dignified. In interpreting autonomy in this way, we effectively deny patients dignity whilst at the same time professing them above ourselves as morally superior beings, with the capability of overruling our own professional autonomy and ability to make clinical choices. There are some in healthcare who agree with this interpretation, feeling that it is right to act as patients want (or demand) without regard to their best interests or for justice in the allocation of resources.

Autonomy has for a long time enjoyed its status as the principle to trump all others. This is evident in such legal cases where professionals’ beneficence has meant they have not gained consent for medical procedures (i.e. removing tumours found incidentally during surgery performed for other reasons) and have subsequently been sued for doing so. Whether this is right or wrong is not the purpose of this article, but needless to say it does raise questions as to the absolute sovereignty of our favourite principle. The waste of resources in providing futile treatment is the same whether the treatment is privately or publicly funded. Even the argument that if a patient is willing to pay privately for a professional’s time, then the futile treatment is less ethically perplexing is flawed as we are all health resources; unjustly spending our time on futile treatments rather than treating actual disease or complaints is not ethical.

Duty

Not only is this poor misinterpretation of autonomy unethical, it can lead to legal complaint too. Some dentists are under the false impression that if a patient says yes, if they know a treatment is futile and have signed paper acknowledging so, then they are divorced of the responsibility for that treatment’s outcome. Unlike ethical debate which does at the end of it all boil down to shades of grey, this is legally wrong as no argument can be made that we are able to side-step our professional duty of care. Improving treatment that is not in patients’ interests, not fit for purpose or damaging to that patient’s oral health, regardless of patient’s consent, that treatment is negligent. Anyone who argues that it is not forgets that our primary purpose is first do no harm. Legally, treatment that is inappropriate or not fit for purpose is likely to be shown as negligent. It will be shown in any negligence case that dentists have a duty of care to provide treatment that will be fit for purpose; futile treatment by definition is not fit for purpose.

Respect

Autonomy is important, whether it should trump other bioethical principles is a difficult argument, but either way one cannot detract away from the fact that respecting our patients and their individual preferences and needs is vital to our practise as legitimate promoters of oral health. This being said, we all need to be careful in how we put this respect into the way we provide our dentistry, making sure that patients are given treatment that is fit for purpose, ethical and dignified. We also need to care about our own role in this; are we highly skilled professionals or do we instead just want to give patients whatever treatment they demand? Our predecessors worked hard to professionalise dentistry, if we are to justify our continuation as such, we need to take our duty of care seriously in only providing treatments that ultimately respect patient’s rights, not make a mockery of them.

About the author

Alexander Holden BDS HPD (Eng) is a dental surgeon in NHS general practice who is also undertaking further training in law and dental public health.

The purpose of this article is to highlight why this is so wrong, both ethically as dentists and legally as potential defendants in a negligence case’
Owners of the award winning Liverpool Dental Spa, Marius and Debbie McGovern organised a star studded charity ball last week at Liverpool’s Hilton Hotel to raise funds to carry out an expedition with the ‘Dental Mavericks’ to the Rif Mountains in North Africa to treat over 500 children with chronic dental problems.

The glittery charity event was organised by the owners of the Liverpool Dental Spa in Brunswick Street, along with Julie Perry Events.

Liverpool’s favourite girl band, Atomic Kitten, finally played in front of a home crowd. The girls, who last performed in the city 15 years ago, wowed 200 guests with three of their biggest hits, The Tide is High, Whole Again and Right Now.

The event was hosted by Radio City’s Simon Ross, and entertainment also included sets from last year’s X Factor finalist Chris Maloney and boy band Reconnected, who sang their current single ‘One in a Million’.

Kerry Katona said “It was absolutely fantastic playing in front of a home crowd again as a ‘Kitten’ and doing it for such a worthwhile cause made it all the more special.”

Marius McGovern, Clinical Director of the Liverpool Dental Spa, said: “The event has raised over £20,000 tonight to enable us to help many children who are suffering needlessly. We are very grateful to everyone who has supported us, especially Atomic Kitten, Chris Maloney and our many friends and colleagues who have come along tonight.”

Rising costs a factor for dentists

The annual benchmarking statistics just issued by NASDAL show that dental practices have been contending with a significant increase in costs. In the tax returns of dentists in the year ending March 2012, the total average costs of running a dental practice equated to 67.6% per cent of practice income. As a result, profits are almost back to the levels in the 2004-2005 NASDAL survey.

While fee income has risen on average by 42% in NHS practices included in the survey, profit is down. In the private sector, fee income is down and profits static. Larger practices, with associates, have seen the greatest reduction in profit. In the year ending 2010 the average net profit per principal in a practice with associates was £148,408, in the year ending March 2011 it was £129,000 and the year ended March 2012 it was £125,000.

Other indicative findings on income are:
- The average net profit for a typical dental practice in 10/11 was £125,000 and by the end of March 2012 it was down to £122,000.
- An NHS principal’s net profit is down by nearly 5 per cent to £150,000 while a Private practice principal’s net profit is static at £117,000.

Overall, NHS practices continue to earn greater profit than private practices, although the gap has narrowed in recent years.

Other key findings include:
- Associates continue to experience a fall in income and profit, with average net profit reducing from £68,000 in 2011 to £57,000 in 2012
- Lab and material costs are static
- The average practice UDA rate is £26.02
- Dentists appear to be working harder for less.

UCLA Dentistry gets $5M to establish clinical research centre

Dr. Mick Dragoo and his wife, Mary, have pledged a landmark gift of $5 million to the UCLA School of Dentistry to establish the UCLA Mick and Mary Dragoo Periodontal and Implant Clinical Research and Patient Care Center.

The Dragoo’s gift, the largest single donation from an individual or couple the dental school has ever received, will create a leading site for clinical research, patient care and education in periodontology and implantology — specialises areas of dentistry related to tooth-supporting structures and tooth replacement.

The new Dragoo Periodontal and Implant Center will be a place for world-renowned faculty to conduct independently funded clinical research to advance scientific knowledge in periodontal and implant dentistry. Researchers from the school will translate their findings into meaningful treatment protocols and will disseminate their research through publications, educational programs and the Internet to advance the state of patient care worldwide.

“With Dr and Mrs Dragoo’s extremely generous gift, our hope is to advance the standard of patient care, as well as influence decisions made by dentists and patients alike,” said Dr. No-Hee Park, dean of the UCLA School of Dentistry. “The Dragoo Center helps us further achieve our mission, which is to improve the oral health of the people of the world. I cannot thank the Dragoeos enough for their support.”

Directing the Dragoo Periodontal and Implant Center will be Dr. Perry Klokkevold, an associate professor, acting chair and director of the residency programs in the section of periodontics at the UCLA School of Dentistry. Klokkevold has more than 20 years of experience in education, administration and clinical practice in periodontics and implantology.

“I am fully committed, honoured and inspired to have the opportunity to direct the Dragoo Periodontal and Implant Center,” Klokkevold said. “I share the Dragoo’s vision and goals of improving patient care worldwide through independently funded clinical research.”

London Centre of Innovation Excellence launched

The UK’s worldwide reputation for innovation in healthcare will be sealed as Jeremy Hunt launches London’s new centre of innovation excellence established by US healthcare firm Johnson & John son that will bring high-tech jobs and investment to the capital.

Along with new centres in Boston, Shanghai and San Francisco, London’s centre will scout, develop and promote new technologies so that the latest cutting-edge inventions and techniques can be used in the NHS and beyond.

“This new centre will help promote new jobs and business for Universities, Research Councils and Research Charities – which will be directly hired in order to deliver on the centre’s science projects.”

The centre will focus on technologies in key areas:
- Dementia
- Cancer
- Infectious diseases
- Immunology
- Biomarkers for disease; and
- Surgical devices to make surgery quicker, faster and safer.

Innovation Expo will showcase other examples of fresh thinking and creative solutions to prevent ill health and improve care. This includes the new Health Apps Library to help the public easily find and trusted apps to help manage their health.

The library will be continually added to and currently includes around 70 apps to provide advice and support for a range of conditions, access to online services and general health and fitness information.
Women smokers more likely to lose teeth

Postmenopausal women who have smoked are at much higher risk of losing their teeth than women who have never smoked, according to a new study published in the Journal of the American Dental Association by researchers at the University at Buffalo.

The study involved 1,106 women who participated in the Buffalo OsteoPerio Study, an offshoot of the Women’s Health Initiative (WHI), the largest clinical trial and observational study ever undertaken in the U.S., involving more than 162,000 women across the nation, including nearly 4,000 in Buffalo.

Smoking has long been associated with tooth loss, but postmenopausal women, in particular, experience more tooth loss than their male counterparts.

In the study, heavy smokers - defined as those who had at least 20 pack-years of smoking, or the equivalent of having smoked a pack a day for 20 years - were nearly twice as likely to report having experienced tooth loss overall and more than six times as likely to have experienced tooth loss due to periodontal disease, compared to those who had never smoked.

Participants provided information to researchers using a detailed questionnaire covering smoking history. Each participant also underwent a comprehensive oral examination and reported to the dental examiner’s reasons for each tooth lost. In some cases, the patient’s dental records also were reviewed.

“We found that heavy smokers had significantly higher odds of experiencing tooth loss due to periodontal disease than those who never smoked,” explains Mai. “We also found that the more women smoked, the more likely they experienced tooth loss as a result of periodontal disease.”

Raising money, raising smiles and enjoying every second!

A team of employees from Henry Schein UK had the keen wish to give something back to the world and found an extraordinary solution driven by dedication, team spirit and empathy. Henry’s Angels was formed in January 2011 by Team Schein Member Ellie Nightingale with the goal of providing other Henry Schein team members an opportunity to help local causes in practical ways. The Angels believe that time is the most valuable commodity they can give and together they can make a big difference.

In May 2011, Henry’s Angels were introduced to the good work of Ellenor/Lions Hospice, Gravesend, an organisation that cares for adults with life-limiting illnesses in the area of Dartford, Gravesend and Swanley and its children’s hospice chips that care for more than 120 young people in their homes across West Kent and the London Borough of Bexley. Equipped with plants, tools and bags of enthusiasm, and led by founding committee member Lyn Yorke, Henry’s Angels overhauled a large patch of garden. After this successful pilot project, Henry’s Angels became an ongoing initiative of Henry Schein, with a standing committee of five Team Schein Members who supervise all projects.

Since the first project of Henry’s Angels, nine projects have been completed with more than 2,150 hours of work spent either painting children’s bedrooms or charity shops, gardening, moving hundreds of bricks, wrapping gifts or washing cars to fund-raise for materials needed.

Keeping up with the industry

Designed specifically to help dental practitioners keep up-to-date with their dental skills, Healthcare Learning: Smile-on is proud to host the 10th Clinical Innovations Conference 2013, in collaboration with the AOG and The Dental Directory.

Amongst the confirmed line-up of highly respected speakers will be endodontic specialist, Dr Richard Kahan.

“After speaking at the CIC last year, I found the event to be very well organised while providing a wide range of education to suit all delegates,” he says. “I found audience participation to be great, and really felt that delegates were responding to what I was saying.”

“In order to keep up with such a fast-paced profession, I think it is important that clinicians employ a variety of learning methods, and one of these should definitely be attending events such as the CIC. I believe this to be a very useful way for practitioners to update their knowledge and skills.”

“As well as offering a relaxed and friendly atmosphere for networking, the trade exhibition also enables delegates to meet the experts behind new products, giving them a better understanding of techniques.”

Richard will be joining a fantatic programme of speakers which include Nasser Barghi, Ir-fan Ahmad, Ian Buckle, Manish Bose, Ash Parmar, Wyman Chan, Adi Moran and many more.

For special early bird rates, call 020 7400 8989.

Biological tooth replacement: a step closer

New research published in the Journal of Dental Research describes an advance in efforts to develop a method to replace missing teeth with new bioengineered teeth generated from a person’s own gum cells. The research is led by Professor Paul Sharpe, an expert in craniofacial development and stem cell biology at King’s College London’s Dental Institute.

Current implant-based methods of whole tooth replacement fail to reproduce a natural root structure and end, an organisation that cares for adults with life-limiting illnesses in the area of Dartford, Gravesend, and Swanley and its children’s hospice chips that care for more than 120 young people in their homes across West Kent and the London Borough of Bexley. Equipped with plants, tools and bags of enthusiasm, and led by founding committee member Lyn Yorke, Henry’s Angels overhauled a large patch of garden. After this successful pilot project, Henry’s Angels became an ongoing initiative of Henry Schein, with a standing committee of five Team Schein Members who supervise all projects.

Since the first project of Henry’s Angels, nine projects have been completed with more than 2,150 hours of work spent either painting children’s bedrooms or charity shops, gardening, moving hundreds of bricks, wrapping gifts or washing cars to fund-raise for materials needed.

Henry’s Angels creating a “dream” bedroom for a charity patient: Photo: Elise Bull, Design 2

Research shows female smokers risk for tooth loss
Celebrating 10 years of innovation

smile-on healthcare learning

Friday 18th and Saturday 19th May 2013
Millennium Gloucester Hotel, London Kensington

Speakers include:
Nasser Barghi
Irfan Ahmad
Louis Mackenzie
Ash Parmar
Ian Buckle

BOOK NOW for early booking discount

cic@healthcare-learning.com
020 7400 8989
Your chance to win tickets to the Shard

Members of the dental team who register for BD&A Dental Showcase 2015, the largest show in the dental calendar, before the end of March will automatically be entered into a prize draw to win a visit to the tallest skyscraper in the UK! Registration is free of charge.

BD&A Dental Showcase 2013 will be held from 17-19th October at the NEC, Birmingham. Last year the exhibition attracted over 13,000 visitors from the profession and trade, making it the most popular and best-attended event on the calendar.

This year, BD&A Dental Showcase is focused on helping the whole team see, learn and find all that’s new in dentistry. The show is dedicated to offering visitors hands on demonstrations and face to face discussion with the biggest names in dentistry who will be showcasing their largest display of products. The combination of the latest new launches from dentistry brands and special show offers, make it a fantastic time to both research options and make a purchase. In addition, last year visitors benefitted from almost 5,000 free, verifiable CPD sessions offering a further reason to attend.

Register now for your chance to win 4 tickets to visit the viewing deck of the Shard. The lucky winners will experience the most sought-after attraction in the UK, with views stretching across 40 miles of London.

To register for the UK’s largest dental exhibition visit www.dentalshowcase.com now!

Education, education, education

Education is the key to raising awareness about the risks of mouth cancer.

“Research shows that three in four people who have mouth cancer have smoked at some point in their lives. Most people are now aware that smoking carries serious health risks – but they assume it means lung cancer. They do not always associate it with the lesser known head and neck cancers so we have to keep banging the drum until our message gets through,” says Dr Vinod Joshi, Founder of the Mouth Cancer Foundation.

One way the Mouth Cancer Foundation is doing that this year is to use National No Smoking Day to shout about a brand new initiative the Mouth Cancer Screening Accreditation Scheme which aims to educate both dental practices and patients that a thorough head and neck cancer screening can be carried out at routine dental appointments by Dentists in just two minutes.

The Mouth Cancer Screening Accreditation Scheme will recognise dental practices that demonstrate a visible commitment to increasing public awareness of mouth cancer screening to all patients and to establish a documented referral pathway with a local specialist department. The scheme officially launches at the BDA Conference on Saturday 27th April 2015.

The Mouth Cancer Foundation will accredit dental practices that routinely participate in oral cancer screening. Full membership includes access to a dedicated section of the charity website and FREE one hour CPD element as well as professional development and training modules suitable for all members of the practice team to ensure regular screening benefits practice patients.

Fluoride in drinking water cuts tooth decay in adults

An international study conducted by researchers at the University of Adelaide has resulted in the strongest evidence yet that fluoride in drinking water provides dental health benefits to adults.

In the first population-level study of its kind in the world, researchers have found that fluoridated drinking water is preventing tooth decay for all adults regardless of age - and significantly for people who have had exposure to fluoride for most of their lives.

Conducted by the Australian Research Centre for Population Oral Health (ARCPOH) at the University of Adelaide’s School of Dentistry, the study adds to the established evidence that fluoride in drinking water has dental health benefits for children.

The study looked at data from a random sample of 8800 Australians aged 15 and over. The results are now published online in the international Journal of Dental Research.

“By looking right across the Australian population, we now have good evidence that fluoride in drinking water is effective in preventing tooth decay in adults,” says co-author Professor Kaye Roberts-Thomas, Director of ARCPOH at the University of Adelaide.

“We’ve known for some time that fluoridated drinking water can prevent tooth decay in children, but this is the first time that research has conclusively shown this in an adult population.”

The results show that adults with more than a 75 per cent lifetime exposure to water fluoridation have significantly reduced tooth decay (up to 50 per cent less) when compared with those with less than 25 per cent lifetime exposure.

“Those people who have had longer exposure to fluoride in water obviously will have the greater benefit. However, and this is an important aspect of the study, even those people who were born before water fluoridation existed have since received some benefit in their lifetimes,” Professor Roberts-Thomas says.

‘Dental technician’ prosecuted

The General Dental Council (GDC) has taken legal action against Liam Sherry for practising as a dental technician illegally.

According to This is Kent, Sherry appeared at Maidstone Magistrates’ Court on Thursday and pleaded guilty to the offence of the illegal use of a title.

Between September 2011 and August 2012 he was using the title ‘dental technician’ when he was not registered with the GDC. He was operating a company by the name of LPS Prosthetics, 265 Tombridge Road, Maidstone, Kent ME16 8ND.

Sherry has been fined £650, ordered to pay a £15 victim surcharge and ordered to pay costs to the GDC of £550.
A week on from the announce-
ment of the demise of Clearstep,
I am still saddened by the whole situation. I feel for
the employees of the compa-
ny, now made redundant (hav-
ing been there I know how it feels). I feel for the patients
who are mid treatment and
are unsure of what is going to
happen. And I feel for the
practitioners who are now left
deal with their worried and
angry patients, needing to find
suitable solutions and count-
ning the cost.

One of the saddest things
about the situation came home
to me today, when a copy of
the asset catalogue for Clear-
step was sent to me. Ten years
of build-up and development
bowed down to just 148 auc-
tion lots. As you read this, the
auction will be over and items
from 3D printers and scan-
ers, computers, monitors, desk chairs and even down to
a Twin section aluminium ex-
tending Ladder, (42ft approx.)
will have been bid on, paid for
and collected.

I wonder how many auction lots we would
all boil down to? If so don't hesitate to write to:
The Editor,
Dental Tribune UK Ltd,
4th Floor, Treasure House,
19-21 Hatton Garden,
London, EC1 8BA
Or email:
lisa@healthcare-learning.com

Monitor decision
gets positive
BDA response

Con firmation that primary
 care dentists will initially
 be exempted from licens-
ing by Monitor, the NHS econom-
ic regulator, has been greeted as a
victory for common sense by the
British Dental Association (BDA).

The intention of the Depart-
ment of Health to exempt provid-
ers of primary medical and dental
care holding contracts with the
NHS National Commissioning
Board from the requirement to
hold a Monitor licence has been
confirmed in the newly-published
Protecting and promoting pa-
tients’ interests – licensing provid-
ers of NHS services. The Commis-
sioning Board formally assumes
responsibility for commissioning
dental care in England on 1 April
2013.

The exemption follows exten-
sive campaigning by the BDA dur-
ing the passage of the Health and
Social Care Act, and was proposed
in the Department of Health con-
sultation published in August
2012.

It will, however, be reviewed
in 2016/17; a proposal opposed by
the BDA in its consultation sub-
mission.

Dr John Milne, Chair of the
BDA’s General Dental Practice
Committee, said: “High street
dentists in England are already
subject to an extensive system
of personal and practice-based
regulation. The BDA has worked
hard to make the case for a pro-
portionate approach, arguing
that it was unnecessary to extend
Monitor’s jurisdiction to the li-
censing of dental practices. We
are pleased to see that we have
been listened to and look forward
to the exemption being confirmed
by the laying of regulations before
Parliament.

“The BDA will now continue
to advocate for the plan to
review dentistry’s exemption in a
few years to be reconsidered. Con-
ducting a review because a certain
point in time has been reached is
arbitrary and unnecessary.”

54% OF ADULTS HAVE GINGIVAL BLEEDING.

NEW COLGATE® TOTAL® PRO GUM HEALTH
TOOTHPASTE IS MEDICALLY LICENSED TO
“IMPROVE GINGIVAL HEALTH AND REDUCE THE PROGRESSION OF PERIODONTITIS”.

Recommend an evidence-based toothpaste as part of your
treatment and maintenance of your patients’ periodontal health.
Campaign launched for BDTA Dental Showcase

The 2015 BDTA Dental Showcase marketing campaign has officially launched!

The BDTA is well-known for its exciting and dynamic themes each year and 2015 is set to be another huge success for BDTA Dental Showcase. This year’s theme, for the UK’s largest dental exhibition, reflects the exciting opportunity the show provides for every member of the dental team to see all that’s new in the world of dentistry.

The advertising campaign’s creative visually communicates ‘Seeing What’s New in Dentistry’ - one of the key reasons over 15,000 visitors from the profession and trade flocked to BDTA Dental Showcase in 2012.

More visitors than ever told the BDTA they came to see what’s new in 2012 and BDTA Dental Showcase 2015 promises to build on this by providing new opportunities to meet one-to-one with over 350 exhibitors, experience hands on demonstrations and product displays by leading dental companies.

A visit to BDTA Dental Showcase 2015 promises to offer visitors the chance to:

- See the latest innovations from the largest selection of exhibitors, with face to face discussion and trial
- Track down the best offers from leading manufacturers and suppliers all under one roof
- Keep up to date with the latest in the world of dentistry
- Find out more about product and technique developments
- Gain CPD through the series of mini lectures and live theatre demonstrations

Tony Reed, BDTA Executive Director comments, “We’re extremely proud that BDTA Dental Showcase continues to be the UK’s most popular dental exhibition. It offers visitors the opportunity to see, feel and try new products first hand, as well as helping to drive innovation through the face to face interaction between exhibitors and visitors.”

Dental Showcase takes place from 17 – 19th October at the NEC Birmingham. For further information and to register for this year’s BDTA Dental Showcase visit: www.dentalshowcase.com now!

Brighton woman named UK Dental Hygienist of the Year 2012

Christina Chatfield scoops two awards at the DH&T Awards

Christina Chatfield opened the Dental Health Spa in Brighton in 2007 following changes to the law that allowed registered members of the dental team, other than dentists, to manage the business of dentistry.

With over 20 years’ experience in practice, she has worked amongst major blue chip health companies, including Gillette, Braun/Oral B Braun Oral-B and Pfizer.

She has long campaigned for hygienists to provide direct access to patients, believing that they should have an option as to where they should be able to seek dental treatment and advice – without a prescription.

Now her work and her surgery have been recognised with two prestigious awards - Best Dental Marketing 2012 and the UK Dental Hygienist of the Year at the Dental Hygiene and Therapy Awards.

Commenting on her awards success, Christina said: “For many years I have had a vision of changing the industry and empowering the patient by making dental hygiene more accessible for all.

“I am passionate about direct access for patients and bringing dental hygiene to the high street of the UK so it is a major honour to have my work recognised in this way.”

Dental nurse wins trip to Africa

On Saturday and March during this year’s Dentistry Show, Bridge2Aid announced their competition winner Lyndsay McGrath from Alder Hey Hospital, Liverpool, who has won a sponsored place on their Dental Volunteer Programme (DVP).

Requesting 250 words explaining why individuals think that they should be awarded a sponsored DVP place, Bridge2Aid received many competition entries from many dental professionals.

Standing out from the crowd was dental nurse Lyndsay, whose application outlined: “I have always dreamed of doing something to make a difference to another person’s life. I really hope I get the chance to do that. For a person who is passionate about their career, Bridge2Aid is really ‘living the dream.’”

Competition judges included Chris Barrow (Coach-Barrow) IDH’s Alex Handley, ProDental CPD’s Rob Dyas, Practice Plan’s Nigel Jones and last year’s competition winner Maddie Braithwaite, as well as Bridge2Aid’s CEO Mark Topley.

Lyndsay and the B2A Visits Team will now confirm a date for Lyndsay’s trip to East Africa. Talking about giving the opportunity to experience DVP, B2A Founder Ian Wilson commented: “I am delighted that Lyndsay’s passion for helping others will contribute to the passion of the B2A team, both in Africa and in the UK. I’m sure she’ll be an amazing asset. Enjoy it, Lyndsay.”
Antimicrobial resistance poses ‘catastrophic threat’

CMO gives stark warning of a ‘discovery void’

Global action is needed to tackle the catastrophic threat of antimicrobial resistance, which in 20 years could see any one of us dying from a minor skin infection, England's Chief Medical Officer Professor Dame Sally Davies has said.

The stark warning comes as the second volume of the CMO’s annual report is published, providing a comprehensive overview of the threat of antimicrobial resistance and infectious diseases.

For calling to politicians to treat the threat as seriously as MRSA, the report highlights a “discovery void” with few new antibiotics developed in the past two decades. It highlights that, while a new infectious disease has been discovered nearly every year over the past 50 years, there have been very few new antibiotics developed leaving our armoury nearly empty as diseases evolve and become resistant to existing drugs.

In addition to encouraging development of new drugs, the report highlights that looking after the healthcare and pharmaceutical industries to preserve existing drugs and encourage the development of new antibiotics.

The CMO also states that more action is needed to tackle the next generation of healthcare associated infections, including new strains of pneumonia-causing Klebsiella, that will be harder to treat.

Seventeen recommendations have been made, including:
- A call for antimicrobial resistance to be put on the national risk register and taken seriously by politicians at an international level, including the G8 and WHO
- Better surveillance data across the NHS and world wide to monitor the developing situation
- More work carried out between the healthcare and pharmaceutical industries to preserve existing drugs and encourage the development of new antibiotics
- Building on the success of the NHS in cutting MRSA rates, which have fallen by 80 per cent since a peak in cases in 2005 through better hygiene measures, which should be used when treating the next generation of healthcare associated infections such as new strains of harder-to-treat klebsiella.

Prof Dame Sally Davies said: “Antimicrobial resistance poses a catastrophic threat. If we don’t act now, any one of us could go into hospital in 20 years for minor surgery and die because of an ordinary infection that can’t be treated by antibiotics. And routine operations like hip replacements or organ transplants could be deadly because of the risk of infection.”

The UK Antimicrobial Resistance Strategy and Action Plan will:
- Champion the responsible use of antibiotics – by ensuring NHS staff have the skills, knowledge and training to prescribe and administer antibiotics appropriately.
- Strengthen surveillance – by improving the recording of data on the numbers of antibiotics prescribed and trends in antibiotic resistance, this information can be used by clinicians to change patterns of prescribing. This will help reduce the level of resistance and help ensure patients respond to treatments
- Encourage the development of new diagnostics, therapeutics and antibiotics, for example by continuing to support the Innovative Medicines Initiative (IMI) and other initiatives that encourage scientific research.